

Sr. No.	Query of Investor/ESCO/Manufacturer	PSPCL reply
1	PSPCL undertakes the complete awareness package- after discussing with CQC- at their own cost- this will take off a major part of the efforts for CQC	As per clause 5(b)(8) of EoI, PSPCL will assist in generating awareness including providing personnel to supervise awareness meetings organized by the implementer, media space in notice boards, bills etc.
2	Carry out baseline surveys at their own cost – based on sampling to be suggested by CQC	PSPCL has already carried out baseline survey & if required, more such survey may be carried out.
3	Discoms must provide to CQC office space, needed minimum furniture, logistics center space, CFL distribution center spaces warehouse, and it should form part as terms and conditions of the BA, and this includes facilities available at the Guest houses across the project areas.	As per clause 5(b)(7) of EoI, PSPCL will provide space in its offices/ billing centers to carry out various activities connected with implementation of BLY. However, PSPCL shall not be responsible for providing boarding and lodging facility for personnel engaged by the implementer.
4	That meter readers are available, and will be required to check on installation of CFLs obtained by HH after collection point distribution & after door to door distribution. Immediately after distribution & before third party monitoring events.	As per clause 5(b)(9) of EOI, PSPCL will assist in monitoring and the survey of HH covered by the investor.
5	Clause 12 (PSPCL role) “Utility at its discretion may make a decision of automatic cancellation of the agreement if the CFLs have not been distributed within a specified period of time as agreed in this bilateral agreement. Utility in case of delayed distribution of CFLs by the investor in the project may also levy damages which can be linked to the duration of the delay “ to be removed. We request that due notice and processes must be followed, instead of automatic cancellation as provided in clause 12.	Cancellation of agreement will be after following due process of law and procedures as agreed in the bilateral agreement.
6	We request that the BG to be reduced to Rs. 500,000/- and the same can be returned on completion of distribution.	The selection of investor is mainly on the basis of timelines for completion of CFL distribution as BG clause has to be retained in the present form.